



PSBA 2020 Package, Nuc, Queen Sponsor Offerings

| Sponsor | Rainy Day Bees | Cascade Natural Honey | Hive 5 Bees |
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| Contact | <p>Mailing address: 17823 Palatine Ave N Shoreline, WA 98133</p> <p>Website: rainydaybees.com</p> <p>Contact Names, phones, emails: Peter Nolte, (206-484-7084), psnolte@gmail.com</p> | <p>Mailing address: 3045 125th Avenue NE, Bellevue, WA 98005</p> <p>Website: https://squareup.com/store/cascade-natural-honey/</p> <p>Contact Names, phones, emails: Dave Schiefelbein, (206) 633-2828, davechief@yahoo.com TJ Main, (206) 307-7392, tjmain1996@gmail.com Cary Therriault, (206) 920-2150, cktherriault@comcast.net</p> | <p>Mailing address: PO Box 788, Rochester, WA 98579</p> <p>Website: Hive5Bees.com</p> <p>Contact Names, phones, emails: Kevin or Chris, (360-706-4978), Rochesterbees@gmail.com</p> |
| UBI | 603570381 | 602407136 | 604200136 |
| Business Description | <p>Rainy Day Bees runs numerous small urban apiaries in the Seattle area, and maintains breeding yards in Carnation and Monroe. We are committed to helping to develop bees that do well in the Puget Sound region, producing surplus honey while requiring minimal feeding and/or treating.</p> | <p>Cascade Natural Honey (CNH) is a small-scale honey producer and marketer of northwest varietal honeys started in 1997. In addition to founder/owner Cary Therriault, the Cascade Natural Honey team also includes Dave Schiefelbein and T.J. Main. As a company, CNH has over 30 years of solid experience with the sale and safe long-distance transport of packages and nucs. CNH had a 100% on-time delivery of all package bee and nuc orders last year.</p> | <p>We have a passion for managing and selling bees that are excellent and wish to share that joy with others.</p> |
| Breeding Stock | <p>From the Golden West Apiaries website:</p> <ul style="list-style-type: none"> -We do not routinely use antibiotic treatments, so purchasers can be assured of combs free of AFB spores. -We strongly select for mite resistance—although our bees are not yet “mite proof,” they thrive under “organic” beekeeping management methods. -Since we haven’t used synthetic miticides since the year 2001, and avoid areas in | <p>Bee breeding is a business, and like any business, if it does not strive for constant improvement, it will fail. Established and reputable breeders (like Heitkam’s Honey Bees, our supplier) are careful in their practices and selective about the traits they try to put into their bees. Gentleness and mite resistance are the current goals. Artificially inseminated breeder queens, isolated mating yards and human-powered</p> | <p>Our queen providers are The Kona Queen Company and Zs Bees of Orland, CA. Both breeders are very aggressive in selecting stock that has natural tolerances to viral and bacterial infections that are vectored via Varroa mites.</p> |

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| | <p>which insecticides are applied, our combs are relatively free of the sorts of chemical residues that cause negative effects upon queen viability; our queens display an exceptionally high survival rate.</p> <p>-Our queens are emerged and mated in the full-sized nucs in which they are sold, and have never been stressed by caging or banking.</p> | <p>inspection of the brood pattern of new queens all lead to an exceptional product. Our multi-generational family breeder is in it for the long-term, and our decades-long association with them causes us to trust the quality of the product they produce.</p> | |
| Nucs | <p>Rainy Day Bees and Seola Bee Company will be working together on Golden West Apiaries nuc sales</p> <p>-5 frame; Golden West Apiaries, Grass Valley, CA; Mixed race; \$225 (10% discount off retail for PSBA members who purchase at PSBA); Not marked; Not overwintered</p> <p>-Possibly available for sale starting in February, depending on survival: 5 frame deep/8 frame medium overwintered nucs from Rainy Day Bees. Majority of queens were produced by Old Sol Apiaries summer 2019. Queens produced by Old Sol are marked. All queens overwintered. \$250.</p> | <p>CNH will be selling 5-Frame early spring nucs from Heitkam's Honey Bees in Orland, CA. With our 5-(deep) frame nucs you get bees on drawn comb, an established brood nest, honey & pollen stores, and most importantly, a young 2020 queen that has been accepted by the colony. All brood in the nuc is from the nuc's own queen. All queens are professionally patterned and graded in the field prior to being transported to Washington. Each nuc will have 3-4 frames of brood in various stages, honey and pollen. Our nucs have been set up 4+ weeks prior to sale. We call them "aged" nucs. Nucs are delivered in permanent wood or hard plastic boxes, which customers can choose to keep or return.</p> <p>Bees are Italian and New World Carniolan bees, subject to availability</p> <p>Cost is \$259 total which INCLUDES sales tax (\$20 is refundable upon return of the nuc box)</p> <p>Because he believes queen marking can unduly stress or damage a queen, our breeder does not mark queens.</p> | <p>Five frame nucs with deep frames - minimum of 3 frames of brood with a laying queen. Majority of queens are Carniolan and will be 2020 - however there may be some Italian queens mixed in from time to time. We make the nucs from our stock while finishing up almond pollination in California. We have had great results - please read our Facebook reviews and purchase with confidence.</p> <p>Price breakdown:</p> <p>1-4 Nucs = \$155 5-10 = \$150 11- 24= \$145 25-49 = \$140 50-99 = \$135 100+ = \$130</p> |
| Packages | NA | <p>CNH will be selling 3-pound Package Bees from Heitkam's Honey Bees in Orland, CA. Buyers will have a choice between Italian and New World Carniolan bees</p> | NA |

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| | | <p>Cost is \$175 total which INCLUDES sales tax (\$5 is refundable upon return of the core box)</p> <p>Because he believes queen marking can unduly stress or damage a queen, our breeder does not mark queens. For our customers that insist on marked queens, we do our best to accommodate.</p> | |
| Queens | <p>Locally raised by Rainy Day Bees in Carnation/Monroe. Mixed race. \$40. Marking available on request (\$10). Usually available June-early September. Old Sol queens are occasionally available before local mating is possible.</p> | <p>CNH will be selling mated queens from Heitkam's Honey Bees in Orland, CA and Koehnen's Honey Bees in Glenn, CA</p> <p>Buyers will have a choice between Italian and New World Carniolan queens</p> <p>Cost is \$49.50 which INCLUDES sales tax</p> | <p>Queens will not be marked - vast majority will be Carnolian (some Italians) from The Kona Queen Company & Zs Bees.</p> |
| Warranty | <p>Replace queen or nuc, at Rainy Day Bees' discretion, if queen dies within 30 days of nuc pickup. No guarantee on queens.</p> | <p>As always, customer satisfaction is our goal... so we stand behind the quality of the queens we sell with a full and immediate replacement warranty. Our queens are fully guaranteed to your reasonable satisfaction. There is no time limit for warranty adjustments.</p> | <p>None</p> |
| Anticipated Delivery Dates/Pickup | <p>Golden West Apiaries pickup is usually in mid-April, depending on mating weather in California (sometimes earlier, sometimes later). We are one of the first pickups from Golden West Apiaries. If RDB overwintered nucs are available, pickup could be as early as March. Pickup will be available in Shoreline and West Seattle, with a possible pickup in Carnation if there is sufficient demand.</p> | <p>Our historical goal is to have the honey bees in Seattle the third week of April, with distribution on a weekend day. Specific pick-up details will be emailed to all customers as soon as we have the confirmation from our breeder. Delivery and pickup will be in Bellevue.</p> | <p>Pickup Only in Rochester, WA</p> |